



Department for
Business & Trade



MADE IN DERBYSHIRE, SOLD TO THE WORLD

Midland Lead is an award winning, sustainable UK manufacturer of recycled lead sheet products. Since its formation in 1983 the company has produced over 600,000 tonnes of lead sheet for weatherproofing and radiation protection installations around the world. Recent projects include lead shielding at the very impressive View Hospital in Qatar and the new Paediatric and Maternity Hospital in Guyana

Export Achievements:

Attending DBT and UKEF international events have played an important role in helping the company gain access to key project stakeholders abroad and secure major contracts for hospital projects in the Middle East, Far East, Malaysia and Australia. These connections ultimately led to significant growth in export business.

Midland Lead are also proud recipients of the 2024 King's Award for Sustainable Development.

DBT Support:

International Trade Adviser Steve Morrison and sector specialist Louise Stock have worked closely with Midland Lead to support the implementation of their export strategy. When dealing with potential contracts in Hong Kong and Saudi Arabia, it was the intervention and support from the DBT teams in market that added influence and credibility to the business.

“We’ve had some very good leads and business generated directly because of the strong collaboration that we have with DBT.”

Dave Woolley, Business Development Manager Midland Lead

To see how the Department for Business and Trade can support your international expansion plans and sales growth, get in touch:

Tel: 0300 303 8955

Email: dbtmidlands@businessandtrade.gov.uk

X: @biztradegovuk_Mids

www.great.gov.uk

